

# ESSENTIAL LEADERSHIP SKILLS FOR YOUNG LEGAL PROFESSIONALS



Unlock the potential of emerging legal professionals with a comprehensive leadership training programme designed to foster influence, income growth, and career impact while maintaining wellbeing.

*Presented by Grant Herbert in Collaboration with the College of Law New Zealand and Professional Services Leadership Academy.*

## DELIVERY

Online and In-person Workshops

## FEES

\$4,600 (Incl. GST)\*

\*Price is for groups up to 8 people

## RESOURCES

PDF workbooks provided for each stage

## Stage 1: Online Module

### *Strengthening Your Identity for Effective Personal Leadership*

To become a great leader in the legal profession, you need to work on the way you see yourself and your ability to present your authentic self to others. Your performance is what you do but your identity is who you believe you are.

The core of all leadership is the 'person' who is becoming the leader. The first step we will take together is to identify and remove the roadblocks that will stop you from being effective at selfleadership, and leading others.

In this online training workshop, we will look at the foundational mindsets and behaviours you need to develop, so you can become who you need to be to achieve the influence, income, and impact you desire from your career in law.

- Learn how to let go of past mistakes and failures
- Eliminate your limiting and false beliefs
- Escape the performance trap and approval addiction
- Rewire your brain with more empowering self-talk
- Learn to set healthy boundaries for yourself and others

To walk away from the webinar ready to get the most out of the Leadership Training Day, you will receive some powerful resources to go through.





## Stage 2: In-person Workshop

### *Essential Leadership Skills for Young Legal Professionals*

Emerging leaders require certain skills and business acumen that are not usually taught at law school. Once the platform of personal attributes is built, we need to install resources that give greater credibility and produce exceptional profit outcomes.

In this highly engaging and interactive full-day workshop, we will work on the 3 crucial shifts you need to make in your Professional Leadership.

The Professional Services Leadership Academy curriculum focuses on skills and behaviours directly related to your career performance. This will empower you and your firm to increase productivity and billable hours whilst still maintaining high levels of psychological safety and workplace wellness.

The day will consist of instruction, implementation exercises, and discussion in four modules.

#### **Module 1:**

##### *Personal Power : From Approval to Authenticity*

In this module, you will learn how to be more confident in yourself and your abilities.

- Discover the power of emotional intelligence
- Noticing and navigating your emotions
- Staying in control and managing your responses
- Setting healthy boundaries for yourself and others
- Saying YES and NO appropriately

#### **Module 2:**

##### *Profitable Performance : From High to Sustainable*

In this module, you will learn how to optimise your performance and avoid burnout.

- The neurobiology of performance
- Enhancing your executive function
- Creating your own life balance
- Maintaining mental readiness
- Developing a healthy resilience

#### **Module 3:**

##### *Prolific Productivity : From Chaos to Control*

In this module, you will learn how to get more done with less and avoid the stress and conflict.

- Managing your priorities
- Managing your environment
- Managing your energy

#### **Module 4:**

##### *Powerful Presenter : From Fearful to Influencer*

In this module, you will learn how to present to individuals and groups with confidence.

- Eliminating the fear of public speaking
- Connecting with all of your audience
- Eliminating death by PowerPoint

### **Wrap Up and Action Planning:**

To walk away from the training ready to get the most out what you learn, you will learn how to create your own personal development plan so you know exactly what to do next. This process is made easy with our proven R4 Method.



#### **Your Instructor:**

##### **Grant Herbert - International Law Firm Mentor**

Grant Herbert has over 40 years of experience empowering leaders worldwide to break free from the performance trap, learn from their experiences, and thrive in all areas of life. He specialises in replacing sabotaging mindsets and behaviors, ensuring tangible results and high ROI. Grant's authentic approach inspires change and guides individuals through their journey of self-discovery. Engage Grant to unlock your potential and elevate your firm.